

Your Leasing Questions Answered



I haven't used leasing before.

Don't worry, 8 out of 10 accounting firms, Government bodies and 85% of the Times Top 100 companies all use leasing. In fact, we have leasing customers in almost every LEA across the North-East, so you'll be joining good company.



What is the minimum value I can place on a lease & over what term?

The minimum is £1,000 and you can choose a term between 12 & 36 months, typically electing to pay your rentals quarterly or annually. Don't worry, these payment profiles are totally flexible and can be changed to suit.



Will I have to put down a deposit?

No, not if you don't want to. You will only make your first payment when you take delivery and you're happy with everything.



Will I own the equipment at the end of the term?

No, at the end of the lease term all equipment must be returned to the lease company. This is now a Government/LA requirement.

What kind of equipment can I lease?

Our entire product portfolio can be leased and we can include all labour costs, etc. within the lease.



What happens if the goods become obsolete or need to be upgraded?

Most customers seek to match the rental term to the productive life of the equipment, but that needn't always be the case. At any point in the life of the lease you can upgrade the equipment and change the lease accordingly, this is known as a Tech Refresh.

Will leased equipment be covered by a warranty?

The leased equipment is only ever covered by the standard warranty provided by OmniCom or the manufacturers. The fact the equipment is leased does not bring with it any better or lesser warranty although it is recommended that extended warranties are obtained to match the length of the lease term.



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